



**Attune Integrates 160 Devices Across 80 Locations in 2 Weeks for Medall Resulting in Significant Savings and Dramatic Improvement in Report Accuracy**

Attune seamlessly integrated lab devices for Medall to eliminate error, improve turnaround time and offer substantial savings

## THE CUSTOMER

MEDALL Healthcare Pvt. Ltd (MEDALL) is a chain of medical diagnostic service providers based in India. Formerly known as Precision Diagnostics, MEDALL has been established by Mr. Raju Venkatraman, a highly successful serial entrepreneur, with a vision to provide pathology, radiology imaging and other services to help serve and solve the health-related challenges of its customers; and to provide the highest level of diagnostic confidence to referral physicians.

MEDALL operates diagnostic centers in Tamil Nadu, Karnataka, Andhra Pradesh, Telangana, Kerala, Maharashtra and Jharkhand.

## THE CHALLENGE

In line with Medall's philosophy of offering the highest standard of care for their patients, Medall wanted to integrate their lab devices in multiple centers and locations in a matter of 2 weeks. The requirements were to:

- Ensure highest level of accuracy of reports
- Remove human error from the equation for improving accuracy
- Offer fastest turnaround time that will benefit the customer and help them get the right medical care at the shortest period of time resulting in improved patient outcomes

## THE SOLUTION

Attune's team implemented the LIS system, a Cloud-based solution that supports multi-tenancy to deal with Medall's urgent requirements. The team at Attune got started on the project quickly to implement their world class middleware solution.

- With the advantage of high experience and expertise in integration, Attune quickly referred to its vast library of devices and identified the ones required for integration
- Deployment of the device application was done through Attune's DI command center located in Chennai to Medall's geographically scattered locations
- The Coordination with 80 locations for implementation over a period of time was completed smoothly and seamlessly



## THE IMPACT

- Medall was delighted at the potential cost saving on implementation of Attune's Device Integration solution
- Chances of human error was dramatically reduced removing need for manual intervention completely
- The device integration completely eliminated the need for a resource to do manual typing of reports
- The expense for hiring and paying a minimum of 80 resources was completely eliminated resulting in huge savings in payroll

## Customer Speak

“When you scale exponentially, there are many things that can go awry. However, Attune's LIMS turned out to be just great and we scaled our business adding centers in quick succession. I'm happy to say that with Attune, we are now able to set up a new center successfully with the flick of a switch in a matter of minutes”

Jayavarthanan S - General Manager and Head of IT  
Medall Healthcare Pvt Ltd.

To know more about how you can automate your lab, [click here](#).

**Technical Stack**

- Web Based
- Mobility-Pro

**Deployment Model**

- Cloud as well as On-Premise
- Multi-Centre, Data Sharing

**Architecture**

- Hierarchical Security Architecture
- Security & Data Confidentiality - Managed
- Integrated Workflow
- Seamless Integration and Interoperability
- High Volumes - Managed
- Multi-language Support
- Localization Features

## About Attune

Attune Technologies is a next-generation healthcare IT company that has pioneered Cloud based products designed to help the entire healthcare ecosystem. Attune's solutions seamlessly integrate Labs, Hospitals, Pharmacies, Blood Banks, Radiology, Medical Devices (IoT), Insurance Companies, and Accounting resulting in increased revenues and operational efficiency. Attune's solutions can be deployed across the spectrum of organizations – starting from single physician clinics to a network of healthcare providers making it the largest Cloud based healthcare IT service provider in the region.



Funded by Norwest Venture Partners and Qualcomm Ventures, Attune is headquartered in Singapore and supports over 20 million patient health records serving 200+ clients spread across 15 countries in the Indian Subcontinent, South East Asia, Middle East and Africa. The company's platform interfaces with over 1100 devices such as lab analyzers and ICU machines to absorb labs into the health network. In interfacing with them, Attune is bringing to life the concept of 'Internet of Things' or a connected universe for the entire healthcare sector.

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